



MAYFIELD
VILLAGE

MAYOR BRENDA T. BODNAR
mayfieldvillage.com

6622 Wilson Mills Road
Mayfield Village, OH 44143
440.461.2210 • Fax 440.461.7349
ContactUs@mayfieldvillage.com

MEMO

To: Mayor Bodnar, Council President Schutt and Members of Council
From: Jeff Thomas
Date: May 1, 2026
Re: Digital Sign Replacement

Our current LED display signage was installed in 2016. The parts warranty has since expired, and several panels have deteriorated, resulting in reduced image clarity and consistency. I contacted Akers Signs, the original installer, to explore replacement options. I learned that, replacing only select modules would create noticeable inconsistencies, as newer panels would appear significantly brighter than the existing, degraded ones. Additionally, after approximately ten years of continuous use, other components—including the controller, power supplies, and logic boards—are approaching the end of their expected service life, which will likely result in ongoing maintenance issues.

To evaluate replacement options, I requested a quote from Akers Signs along with proposals from Signarama and Wilson Electronic Displays. The two quotes received are attached for review. After meeting with Signarama on-site and reviewing installation designs, I believe their solution is the best fit for our location. The original installation allowed some water pooling, which, despite the equipment being rated for outdoor use, likely contributed to the panel failures we have experienced. Signarama's proposed design improves ventilation and drainage, allowing for better airflow and a more durable installation overall.

The replacement of the LED signage was included in this year's capital budget. I am requesting Council approval to authorize payment to Signarama in an amount not to exceed \$30,000.00 for the replacement project.

If you have any questions or require additional information, please feel free to contact me at your convenience.

ESTIMATE

EST-30850

Costiuc Sign & Graphics Ltd.
Signarama Cleveland

Payment Terms: No Terms

Created Date: 4/9/2026

DESCRIPTION: Digital Replacement 6mm Option

Bill To: Village of Mayfield
6622 Wilson Mills Road
Mayfield, OH 44143
US

Pickup At: Signarama Cleveland
18200 South Miles Rd
Cleveland, OH 44128
US

Requested By: Jeff Thomas
Email: jthomas@mayfieldvillage.com
Work Phone: (440) 471-1050
Cell Phone: (440) 471-1050
Tax ID: 1

Salesperson: Matt Ranallo

NO.	Product Summary	QTY	UNIT PRICE	AMOUNT
1	6mm EMC Screen EMC Commercial Grade Screen -Total Size: 96"W x 48"T -Sides: Single Sided -Mounting: Existing Brick Pillars -Manufacturer: Impact LED -Resolution: 6mm -Connectivity: Cellular -Software: Included -Installation: Included -Warranty: Includes 5yrs Parts , 1yr Labor	1	\$27,168.75	\$27,168.75

TO MAKE A PAYMENT CLICK HERE:
<https://pay.paylynxgateway.com/signaramaoh>

Subtotal:	\$27,168.75
Taxes:	\$0.00
Grand Total:	\$27,168.75

VALIDITY OF ESTIMATE:
All estimates are valid for a period of thirty (30) days from the date issued. After this period, pricing and availability are subject to change without notice.

ARTWORK REQUIREMENTS:

Unless otherwise specified, all estimates are based on customer-provided artwork. Artwork must be submitted in vector-based EPS or PDF format. Additional charges may apply for files submitted in alternative formats or requiring conversion or design work.

OWNERSHIP OF MATERIALS:

All signs, materials, and related products remain the property of Signarama Cleveland until paid for in full. Signarama reserves the right to repossess any signage or materials not paid in full within thirty (30) days of project completion.

SITE CONDITIONS:

All estimates are subject to change upon completion of a comprehensive field inspection of the installation site. Any revisions due to unforeseen conditions, access limitations, or changes in scope will be communicated prior to proceeding.

ORDER AUTHORIZATION:

To proceed with this order, please sign and return this estimate to your Signarama sales representative. No production work will begin until the signed estimate is received and any required deposit or payment is made in accordance with our payment terms.

TERMS OF PAYMENT:

All orders must be paid in full before processing unless alternative terms are extended at the sole discretion of Vendor. In certain cases, Vendor may allow a 50% deposit with the remaining balance due upon completion of fabrication and/or installation. However, Vendor reserves the right to require full payment prior to installation or delivery, regardless of prior arrangements.

Orders totaling \$500 or less must be paid in full at the time the order is placed. Vendor may, at its sole discretion and subject to credit approval, extend credit terms.

COLLECTION PROCEDURES:

Invoices are deemed delinquent thirty (30) days after the date of order completion. A late fee of \$50.00 will be assessed on all past-due balances, along with interest accruing at a rate of 20% per annum or the maximum rate permitted by applicable law. You will be responsible for all costs associated with the collection of delinquent invoices, including but not limited to court costs, attorney's fees, and collection fees.

CUSTOMER ACCEPTANCE OF WORK:

Acceptance of the completed work—whether in person or through your agent(s) or employee(s)—constitutes full acceptance of the work as substantially conforming to the agreed-upon specifications.

ABANDONED OR FORGOTTEN WORK:

If completed work is not picked up or accepted within thirty (30) days of notification of completion, it shall be deemed abandoned. In such cases, Vendor shall not be liable for any loss or damage. The customer remains responsible for payment in full for the completed work.

OWNERSHIP OF MATERIALS:

All products, materials, and finished goods remain the property of Signarama Cleveland until paid for in full. Vendor reserves the right to remove/uninstall such items and to file a lien for any unpaid labor or materials if payment is not received in accordance with these terms.

Signature: _____ **Date:** _____

**First Choice Pole Restoration & Hauling LLC
AKERS**

3920 State St. N.W.
North Canton, OH 44720
(330) 493-0055
michelle@akerssigns.com
www.akerssigns.com



Estimate

ADDRESS
Jeff Thomas
Mayfield Village

ESTIMATE 726-881
DATE 11/18/2024

DATE	ACTIVITY	DESCRIPTION	QTY	RATE	AMOUNT
11/18/2024	INSTALLATION	*****AKERS SIGNS IS NOT RESPONSIBLE FOR ANY LANDSCAPING DAMAGES DUE TO REMOVAL OR INSTALLATION*** AKERS SIGNS IS NOT RESPONSIBLE FOR WALL REPAIRS***AKERS SIGNS IS NOT RESPONSIBLE FOR POWER TO THE SIGNAGE. POWER TO THE SIGNAGE IS THE RESPONSIBILITY OF THE CLIENT*****	1	2,250.00	2,250.00
01/07/2026	LED UPGRADE/OR SERVICE	FLEX V-Series: Outdoor 6mm RGB 200x400 Single Face Flex V-Series Full Color Outdoor Display Display Specifications Physical Pitch..... 6mm Physical Matrix (HxW)..... 200 pixels (H) x 400 pixels (W) LEDs Per Pixel..... 3 in 1 SMD Cabinet Dimensions (HxW)..... 3 ft. 11-1/4 in. (H) x 7 ft. 10-1/2 in. (W) Active Display Area (HxW)..... 3 ft. 11-1/4 in. (H) x 7 ft. 10-1/2 in. (W) Estimated Weight per Face..... 356.5 Lbs. Square Feet per Face..... 31 Service Access..... Front Service, Rear Service Available as Custom Order Option Display Capabilities	1	26,990.50	26,990.50

Color Capability.....	281
Trillion Colors	
Viewing Angle.....	160
Degrees Horizontal	
Electrical Specifications	

Maximum Load at 120 Volts AC... 25.7	
Amps per Face	
Typical Load at 120 Volts AC.....	7.7
Amps per Face	
Maximum Load at 240 Volts AC... 12.8	
Amps per Face	
Typical Load at 240 Volts AC.....	3.8
Amps per Face	
Suggested Input Voltage.....	240
Volt AC	
Single Phase Input Power Only	
Warranty Coverage	

Parts Warranty Period.....	7
Years	
Wireless Ethernet Communications Kit	
Secure 802.11 a/n 5.0 GHz Wireless	
Communications Kit.	
Transmit messages to a Vantage LED	
display without the need to run	
additional communications cable. Max.	
Range up to 1,000 feet*	
Includes:	
(1) Wireless Access Point (Sign End)	
(1) Wireless Client Bridge (Computer	
End)	
(2) Mounting Brackets	
(2) 25 ft. Outdoor Rated CAT5e Cables	
* Requires a Clear Line of Sight	
between the antennas for optimum	
operation.	
ADD: 7 Year On-Site Labor Warranty	
Extend Warranty Coverage with 7 Year	
On-site Labor Plan.	
Covers on-site labor costs for repair or	
replacement of part covered by Limited	
Parts Warranty.	
Terms and Conditions apply and	
available upon request.	
Products installed indoors are not	
eligible for coverage.	
ADD: Input Voltage 240 Volt AC	
Produce Display for input voltage of	
240 Volts AC. 1	

Furnish and Install Labor, Material, and Equipment if necessary

This Estimate may be withdrawn by us if not accepted within
10 days. Do to the current market of price increases we can
only honor this estimate for 10 days.

SUBTOTAL	29,240.50
TAX	0.00

TOTAL	\$29,240.50

Accepted By

Accepted Date