



MAYFIELD
VILLAGE

MAYOR BRENDA T. BODNAR
mayfieldvillage.com

POLICE DEPARTMENT

Paul Matias, Chief

620 SOM Center Road
Mayfield Village, OH 44143
440.461.1234 • Fax: 440.461.4846
pmatias@mayfieldvillage.com

TO: Council President Schutt and Members of Council

FROM: Chief Paul Matias

DATE: December 15th, 2023

SUBJ: FLOCK Camera 5-year agreement.

Our Current FLOCK License Plate Reader (LPR) contract expires in June 2024. We currently pay \$2500 per year for each of our four LPR cameras. FLOCK recently announced in 2024 they are increasing the annual lease fee to \$3000 per camera. However, last week I was contacted by our FLOCK sales representative who offered a price lock at \$2500 per camera for the next five years on the condition we renew our contract before January 1st, 2024.

FLOCK cameras have been a useful asset to our Department, and I believe we should continue to use FLOCK cameras for the next five years.

Respectfully,

Chief Paul Matias

RESOLUTION NO. 2023-72
INTRODUCED BY: Mayor Bodnar

**AN EMERGENCY RESOLUTION
AUTHORIZING AND DIRECTING THE MAYOR AND PRESIDENT OF COUNCIL TO
ENTER INTO A CONTRACT WITH FLOCK GROUP INC. FOR THE LEASE AND
SERVICE OF AUTOMATIC LICENSE PLATE READERS IN THE AMOUNT OF
\$50,000 FOR A FIVE-YEAR TERM**

WHEREAS, based upon the recommendation of the Police Chief, it has been deemed in the best interest of the health, safety and welfare of all Village residents and inhabitants to install license plate readers in order to assist law enforcement efforts in the Village; and

WHEREAS, Flock Group, Inc. provides a software and hardware solution for automatic license plate detection through Flock's technology platform; and

WHEREAS, in or around June of 2022, the Mayfield Village Police Chief reviewed the proposal of Flock Group, Inc. and recommends that the Village enter into contract with Flock Group, Inc. for a two-year term in the amount of \$21,400.00 for the lease and service of automatic license plate readers; and

WHEREAS, at this time, due to the positive use of the license plate detection through Flock's technology platform in the Village, the Police Chief has reviewed a new proposal from the Flock Group, Inc. to extend the use of the technology for a term of five years at the current rate of \$10,000.00 per year, and recommends the same to Village Council for approval.

BE IT RESOLVED BY THE COUNCIL OF MAYFIELD VILLAGE, OHIO, THAT:

SECTION 1. The Council of Mayfield Village does hereby authorize and direct the Mayor and President of Council to enter into contract with Flock Group, Inc. for the lease and service of automatic license plate readers on the terms and in a form substantially similar to the Agreement attached hereto and incorporated herein as **Exhibit "A"**. The existing agreement is set to expire in June of 2024 and is hereby terminated, any early termination fee waived and this Agreement, effective December 31, 2023, shall be put in its place.

SECTION 2. Furthermore, the Council of Mayfield Village directs that the funds necessary under the contract with Flock Group, Inc. for the lease and service of automatic license plate readers be encumbered from the Capital Improvement Fund- Fund 410. The Capital Improvement Fund- Fund 410 was established by Ordinance No. 2022-12 to deposit revenue generated from the photo enforcement program implemented by Chapter 317 of the Village's Codified Ordinances to be used for law enforcement expenses that enhance response to traffic incidents and improve enforcement of traffic safety laws, as well as for other Village capital needs. Council finds that the lease and service of automatic license plate readers is in keeping with the purpose and intent of the Capital Improvement Fund- Fund 410 and thereby wishes to and

authorizes the Finance Director to use the Capital Improvement Fund- Fund 410 to pay for the costs and expenses under the contract with Flock Group, Inc.

SECTION 3. The Council finds and determines that all formal actions of this Council relating to the adoption of this Resolution have been taken at open meetings of this Council; and that deliberations of this Council, and of its committees, resulting in such formal action, took place in meetings open to the public, in compliance with all statutory requirements including requirements of Section 121.22 of the Ohio Revised Code.

SECTION 4. This Resolution is hereby declared to be an emergency measure immediately necessary for the preservation of health, safety and welfare of the residents of Mayfield Village, Ohio, for the reason that it provides for necessary services and equipment to ensure that the Village Police Department is properly supported. It shall, therefore, take effect immediately upon the passage by the affirmative vote of not less than five (5) members elected to Council and approved by the Mayor or otherwise at the earliest time allowed by law.

STEPHEN SCHUTT
Council President

First Reading: _____, 2023

Second Reading: _____, 2023

Third Reading: _____, 2023

PASSED: _____, 2023

BRENDA T. BODNAR, Mayor

APPROVED AS TO FORM:

DIANE A. CALTA, Esq., Director of Law

ATTEST: _____
MARY E. BETSA, MMC, Clerk of Council

EXHIBIT A

**Flock Safety + OH - Mayfield Village
PD**

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Darwin Aldrich
darwin.aldrich@flocksafety.com
7702312603



EXHIBIT A
ORDER FORM

Customer: OH - Mayfield Village PD
Legal Entity Name: OH - Mayfield Village PD
Accounts Payable Email: pmatias@mayfieldvillage.com
Address: 6622 Wilson Mills Rd Mayfield Village, Ohio
44143

Initial Term: 60 Months
Renewal Term: 24 Months
Payment Terms: Net 30
Billing Frequency: Annual - First Year at Signing.
Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$10,000.00
Flock Safety Flock OS			
FlockOS™	Included	1	Included
Flock Safety LPR Products			
Flock Safety Falcon®	Included	4	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			

Subtotal Year 1:	\$10,000.00
Annual Recurring Subtotal:	\$10,000.00
Discounts:	\$10,000.00
Estimated Tax:	\$0.00
Contract Total:	\$50,000.00

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$10,000.00
Annual Recurring after Year 1	\$10,000.00
Contract Total	\$50,000.00

*Tax not included

Discounts

Discounts Applied	Amount (USD)
Flock Safety Platform	\$10,000.00
Flock Safety Add-ons	\$0.00
Flock Safety Professional Services	\$0.00

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
Flock Safety Falcon ®	An infrastructure-free license plate reader camera that utilizes Vehicle Fingerprint® technology to capture vehicular attributes.	The Term shall commence upon first installation and validation of Flock Hardware.

One-Time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

FlockOS Features & Description

Package: Essentials

FlockOS Features	Description
Community Cameras (Full Access)	Access to all privately owned Flock devices within your jurisdiction that have been shared with you.
Unlimited Users	Unlimited users for FlockOS
State Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the statewide Flock network.
Nationwide Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the nationwide Flock network.
Direct Share - Surrounding Jurisdiction (Full Access)	Access to all Flock devices owned by law enforcement that have been directly shared with you. Have ability to search by vehicle fingerprint, receive hot list alerts, and view devices on the map.
Time & Location Based Search	Search full, partial, and temporary plates by time at particular device locations
License Plate Lookup	Look up specific license plate location history captured on Flock devices
Vehicle Fingerprint Search	Search footage using Vehicle Fingerprint™ technology. Access vehicle type, make, color, license plate state, missing / covered plates, and other unique features like bumper stickers, decals, and roof racks.
Flock Insights/Analytics page	Reporting tool to help administrators manage their LPR program with device performance data, user and network audits, plate read reports, hot list alert reports, event logs, and outcome reports.
ESRI Based Map Interface	Flock Safety's maps are powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data, such as City infrastructure (i.e., public facilities, transit systems, utilities), Boundary mapping (i.e., precincts, county lines, beat maps), and Interior floor plans (i.e., hospitals, corporate campuses, universities)
Real-Time NCIC Alerts on Flock ALPR Cameras	Alert sent when a vehicle entered into the NCIC crime database passes by a Flock camera
Unlimited Custom Hot Lists	Ability to add a suspect's license plate to a custom list and get alerted when it passes by a Flock camera

By executing this Order Form, Customer represents and warrants that it has read and agrees all of the terms and conditions contained in the Terms of Service located at <https://www.flocksafety.com/terms-and-conditions>

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: OH - Mayfield Village PD

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

PO Number: _____