



MAYFIELD
VILLAGE

MAYOR BRENDA T. BODNAR
mayfieldvillage.com

FIRE DEPARTMENT
Eugene Carcioppolo, Chief
770 SOM Center Road
Mayfield Village, OH 44143
440.461.1208 • Fax: 440.449.0822
gcarcioppolo@mayfieldvillage.com

01/05/2023

RE: Stryker Medical Quote 10626394, Life Pak 15.

Mayfield Village Council,

I wanted to present this item for your review and authorization.

Due to the importance of this device it is my recommendation to council to trade in our current version 1 Life Pak 15 as identified on the attached Stryker medical quote 10626394, if our current original LIFE PAK broke it would hinder our departments ability to provide paramedic level emergency medical service. This quote is in the amount of \$27,338.12, I did not have this identified in my 5 year capital budget as I did not know until I attempted to update our expiring service contract, that there were internal components in the LifePak that could no longer be replaced.

If council approves the replacement of the LifePak 15 I will be asking Stryker to lengthen the service contract to be a multiple year contract.

If you have any questions please feel free to contact me at your earliest convenience.

Yours Truly,

Chief Carcioppolo



Mayfield Village FD - LP15 w trade

Quote Number: 10626394

Remit to: **Stryker Medical**

Version: 3

P.O. Box 93308
Chicago, IL 60673-3308

Prepared For: MAYFIELD VILLAGE FIRE DEPT
Attn: Eugene Carcioppolo
gcarcioppolo@mayfieldvillage.com
440-461-1741

Rep: Jason Roberts
Email: jason.c.roberts@stryker.com
Phone Number: (330) 697-4428
Mobile: (330) 697-4428

Quote Date: 01/05/2023

Expiration Date: 01/31/2023

Delivery Address

Name: MAYFIELD VILLAGE FIRE DEPT
Account #: 1096162
Address: 770 SOM CENTER RD
MAYFIELD VILLAGE
Ohio 44143-2313

End User - Shipping - Billing

Name: MAYFIELD VILLAGE FIRE DEPT
Account #: 1096162
Address: 770 SOM CENTER RD
MAYFIELD VILLAGE
Ohio 44143-2313

Bill To Account

Name: MAYFIELD VILLAGE FINANCE DEPT
Account #: 1074328
Address: 6622 WILSON MILLS RD
MAYFIELD VILLAGE
Ohio 44143-3407

Equipment Products:

#	Product	Description	Qty	List Price	Sell Price	Total
1.0	99577-001957	LIFEPAK 15 V4 Monitor/Defib - Manual & AED, Trending, Noninvasive Pacing, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT. Incl at N/C: 2 pr QC Electrodes (11996-000091) & 1 Test Load (21330-001365) per device, 1 Svc Manual CD (26500-003612) per order	1	\$41,266.00	\$33,838.12	\$33,838.12
2.0	41577-000288	Ship Kit -QUIK-COMBO Therapy Cable; 2 rolls100mm Paper; RC-4, Patient Cable, 4ft.; NIBP Hose, Coiled; NIBP Cuff, Reusable, adult; 12-Lead ECG Cable, 4-Wire Limb Leads, 5ft; 12-Lead ECG Cable, 6-Wire Precordial attachment	1	\$0.00	\$0.00	\$0.00

Equipment List Price: \$41,266.00

Equipment Total: \$33,838.12

Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
TR-15V1V2-LP15	TRADE-IN-STRYKER LP15V1/V2 TOWARDS PURCHASE OF LIFEPAK 15	1	-\$6,500.00	-\$6,500.00

Price Totals:

Estimated Sales Tax (0.000%): \$0.00

Freight/Shipping: \$422.98

Grand Total: \$27,338.12

Capital Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's Acute Care capital terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html. A copy of Stryker Medical's Emergency Care capital terms and conditions can be found at <https://www.strykeremergencycare.com/terms>.