



MAYFIELD
VILLAGE

MAYOR BRENDA T. BODNAR
mayfieldvillage.com

FIRE DEPARTMENT
Eugene Carcioppolo, Chief
770 SOM Center Road
Mayfield Village, OH 44143
440.461.1208 • Fax: 440.449.0822
gcarcioppolo@mayfieldvillage.com

01/05/2023

RE: ESO migration.

Mayfield Village Council,

I wanted to present this item for your review and authorization.

Upgrading to the newest version of our data management system ESO. Mayfield Village began using Emergency Reporting in 2014, at the time this combined three disparate data systems (ems charts, fire house, and filemaker) into one system. Everything our department does is documented in Emergency Reporting, this includes but is not limited to tracking assets, daily logs, incident reports, fire prevention inspection reports, training, etc.

All of our incident reports are generated and forwarded to the state each month. Last year emergency reporting was purchased by ESO solutions, so we have been paying ESO solutions for access to our Emergency Reporting platform. The ems portion of Emergency Reporting no longer meets the National Emergency Medical Services Information System (NEMESIS) reporting requirements and ESO is not updating the old platform which forces us to migrate to ESO's and we need to migrate to the new system which is only on the ESO platform due to this we need to migrate all of our data and move into ESO's platform this cost is \$12,960.25. The ESO platform is much more refined and powerful than our current system and I am sure once the migration is complete we will realize the benefits of going through this tedious and sometimes painful process of migrating / learning a new system.

If you have any questions please feel free to contact me at your earliest convenience.

Yours Truly,

Chief Carcioppolo



Quote Date: 01/04/2023
 Customer Name: Mayfield Village Fire Department (OH)
 Quote #: Q-101601
 Quote Expiration date: 12/31/2022
 ESO Account Manager: Corey Eastwood

CUSTOMER CONTACT

Customer: Mayfield Village Fire Department (OH)
 Name: Eugene Carcioppolo
 Email: gcarcioppolo@mayfieldvillage.com
 Phone: (440) 461-1208

BILLING CONTACT

Payor: Mayfield Village Fire Department (OH)
 Name: Jason Brothers
 Address: 770 Som Center RD
 Mayfield OH, 44143
 Email: jbrothers@mayfieldvillage.com
 Billing Frequency: Annual
 Phone: 440-461-1208
 Initial Term: 12 months

Fire RMS Bundle

Product	Price	Discount	Total	Fee Type
FIRE RMS Bundle	\$3,765.00	(\$188.25)	\$3,576.75	Recurring
RMS Bundle - ESO Fire Incidents RMS Bundle - ESO Inspections RMS Bundle - ESO Properties RMS Bundle - Personnel Management RMS Bundle - ESO Hydrants RMS Bundle - ESO Activities				

Fire

Product	Volume	Price	Discount	Total	Fee Type
Fire Incidents CAD Integration - Volunteer	1 Stations	\$595.00	(\$595.00)	\$0.00	Recurring
IFC 2015 Codes - Ohio Amendments (2017)	1 Stations	\$995.00	(\$0.00)	\$995.00	One-time
Fire Setup & Online Training	2 Sessions	\$1,190.00	(\$1,190.00)	\$0.00	One-time
Properties/Inspections Data Import	1 Stations	\$995.00	(\$995.00)	\$0.00	One-time
Fire Incidents NFIRS Data Import	400 Incidents	\$1,995.00	(\$1,995.00)	\$0.00	One-time

Scheduling

Product	Volume	Price	Discount	Total	Fee Type
ESO Scheduling Plus	25 Employees	\$1,395.00	(\$0.00)	\$1,395.00	Recurring
ESO Scheduling - Setup & Online Training	2 Sessions	\$1,190.00	(\$0.00)	\$1,190.00	One-time

EHR

Product	Volume	Price	Discount	Total	Fee Type
ESO EHR	1000 Incidents	\$3,290.00	(\$329.00)	\$2,961.00	Recurring
EHR Cardiac Monitor Integration	1000 Incidents	\$795.00	(\$79.50)	\$715.50	Recurring
EHR Fax	1000 Incidents	\$113.00	(\$113.00)	\$0.00	Recurring

*Additional fees may be applied by Customer's billing or CAD vendor for certain integrations or interfaces, and Customer is encouraged to discuss this with the applicable vendor.



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EHR Billing Interface	1000 Incidents	\$395.00	(\$39.50)	\$355.50	Recurring
EHR CAD Integration	1000 Incidents	\$795.00	(\$0.00)	\$795.00	Recurring
EHR Setup & Online Training	1 Sessions	\$595.00	(\$595.00)	\$0.00	One-time
NEMESIS Data Import - one-time	1000 Incidents	\$1,995.00	(\$1,995.00)	\$0.00	One-time

Asset Management/Checklist

Product	Volume	Price	Discount	Total	Fee Type
Assets-Checklist Bundle	1 Vehicles	\$1,395.00	(\$418.50)	\$976.50	Recurring
Asset Management and Checklist - Training and Implementation	1 Vehicles	\$950.00	(\$950.00)	\$0.00	One-time
Total Recurring Fees				\$	12,538.00
Total One-Time Fees				\$	9,905.00
Discounts				\$	(9,482.75)
TOTAL FEES				\$	12,960.25



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TERMS AND CONDITIONS:

1. If the Customer indicated above has an ESO Master Subscription and License Agreement (MSLA) dated on or after February 20, 2017, then that MSLA will govern this Quote. **Otherwise, Customer intends and agrees that this Quote adopts and incorporates the terms and conditions of the ESA and associated HIPAA business associate agreement hosted at the following web address, and that the products and services ordered above are subject thereto:**

<https://www.eso.com/legal-terms/>

2. The Effective Date of this Quote shall be the date of Customer's signature.
3. Customer is responsible for the payment of all Fees shown. ESO will accept Fee payment from a payor (if indicated above) if ESO has an appropriate agreement with the Payor.
4. ESO reserves the right to not accept any Quote signed after the Quote Expiration Date.

Mayfield Village Fire Department (OH)

Signature: _____

Print Name: _____

Title: _____

Date: _____

For Fire, Personnel Management, EHR, Asset Management/Checklist, Scheduling, the following payment terms apply:
Fees are invoiced at the Billing Frequency 15 days after the Effective Date, with recurring fees due on the anniversary.



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Fire

Product	Description
IFC 2015 Codes - Ohio Amendments (2017)	Complete set of IFC 2015 Codes - with 2017 Ohio Amendments to be used within the Inspections application.
Fire Incidents CAD Integration - Volunteer	
Fire Incidents NFIRS Data Import	Data migration from previous RMS platform.
Properties/Inspections Data Import	Data migration of Properties data and inspection reports into ESOs Properties and Inspections applications from a previously used RMS.
Fire Setup & Online Training	Setup and Webinar Training Session for ESO Fire.
RMS Bundle - ESO Fire Incidents	Includes Auto EHR-import or Auto-CAD import, federal NFIRS data reporting, software updates and upgrades.
RMS Bundle - ESO Inspections	Includes the ability to manage multiple code sets, using those to developed customized Check-lists for inspections. The application allows you to schedule, manage, execute and finalize inspections as well as reschedule any required follow up inspections.
RMS Bundle - ESO Properties	Includes CAMEO integration, Pre-Plan view. Stores property and occupant history (presence of chemicals and tanks, Incidents, and previous inspections).
RMS Bundle - ESO Hydrants	Inventory and document testing and status of hydrants.
RMS Bundle - ESO Activities - Fire and Fire/EMS Agencies	Application for tracking non-response activities, including Operations and Community Risk Reduction and Daily Log.

Personnel Management

Product	Description
RMS Bundle - ESO Personnel Management	Includes tracking of Training classes, certifications, credentials, immunization records. Discounted as a part of the RMS Bundle.

EHR

Product	Description
ESO EHR	Patient care reporting suite, includes EHR web and mobile client, Quality Management, AdHoc Reports, Analytics, Patient Tracker. Allows for unlimited users, unlimited mobile applications, live support, state and federal data reporting, ongoing weekly web training, software updates and upgrades.
EHR Cardiac Monitor Integration	Interface to integrate cardiac monitor data into EHR mobile and web applications. Includes ongoing maintenance and support
EHR Fax	Enables faxing of patient care records to destination facilities.
EHR Billing Interface	Extract to send EHR data to your 3rd party billing software using standard XML output. Includes ongoing maintenance and support.
EHR CAD Integration	Interface to integrate CAD data into EHR mobile and web application. Includes ongoing maintenance and support. Additional fees from your CAD vendor may apply.
NEMSIS Data Import - one-time	Import of legacy NEMSIS data from 3rd party vendor into ESO for reporting and record retrieval. Some limitations may apply.
EHR Setup & Online Training	Webinar Training Session

Asset Management/Checklist

Product	Description
Assets-Checklist Bundle	Web-based asset management and apparatus checklist for Fire and EMS.
Asset Management and Checklist - Training and Implementation	Training and configuration to include; group admin training, agency specific web-based sessions, online training and pre-recorded end user training.

Scheduling

Product	Description
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ESO Scheduling Plus

Online scheduling, messaging and detailed reporting, plus web-based time clock, attendance tracking, time off management and payroll output files.

ESO Scheduling - Setup & Online
Training

Webinar Training Session.